

Company	Contact	Rate	Renewal	Clients
Russell Development Company	Brian P. Russell	6% commission; fee based upon the Gross Lease Amount	Full lease term will also include renewal / options terms up to a ten year occupancy period and paid only at the time the renewal option is exercised.	Taku Japanese Steakhouse, Stahl Financial, Indiana Wesleyan, Ivy Tech, View Point Books, That Special Touch, Edward Jones, Well Fargo, AG Edwards, German American Bank, Quinco, The Garage, Cummins, SB Jewelry, Soups by Design, State Farm Insurance, MainSource Bank, FC Tucker, Sheppard Insurance, and Reams Asset Management
Breeden Commercial (CCIM)	Mark A. Pratt Robert Elliot Tara Board	Fee schedule applies to the gross dollar amount of the lease and is shared 50/50 w/qualified cooperating broker. 7% on first \$500,000; 6% on next \$250,000; 5% on next \$250,000; 4% on all amounts over \$1 million;	5% on first renewal	Sandcrest Medical, PromptMed Occupational Health Services, NTN Driveshaft Inc., Woodside Business Center, Woodside South, InfoTech Park, Chestnut Crossing, Middle Road Professional Offices Progress Park (Highway 31 North), Washington Place, McCulloughs Run, Talley Square, Broadmoor, Broadmoor

				North, Woodfield, Greentree, CVS Pharmacy (46 West), and Enkei
Don R. Scheidt & Company, Inc.	Don R. "Randy" Scheidt	<p>Fee schedule based upon one of two options and subject to our final contract of services (based upon a 1 yr. listing agreement)</p> <ul style="list-style-type: none"> • 3.5% of base term lease (minimum 5 yr. term) w/ additional 3.5% to be paid to cooperating broker, if applicable • Hourly rate would be charged on a monthly basis as a <u>consultant to orchestrate leasing of this space</u>. If terms of lease are agreed up by both parties within the 1 yr. period, a 2% commission of base term (minimum 5 yr. term) lease will be charged w/additional 3.5% to be paid to cooperating broker, if applicable. Total fees related to hourly 		<p>Website didn't list specific clients, but did list general clients including regional shopping malls, power centers, neighborhood strip centers, single tenant net leased properties, office buildings, manufacturing facilities, surgery centers, industrial properties, automotive dealerships and hotel properties</p>

		<p>compensation plus commission will be capped to no more than 3% commission of base term lease. My current hrly rate is \$290/hr. and current hrly rate for team members would be \$70/hr.</p>		
FC Tucker/Scott Lynch	<p>Scott Lynch Laura DeDomenic</p>	<p>Charge 4% of total lease value if paid at lease signing.</p> <p>If choose to spread payments over life of lease then charge 6% of monthly payments</p>		<p>MainSource Bank, CVS, Walgreens, Lowes, Wendy's, FARMbloomington Restaurant, Zaharako's, and Deer Creek Development</p>